#### NASHVILLE & EASTERN RAILROAD AUTHORITY FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2008

#### NASHVILLE & EASTERN RAILROAD AUTHORITY

#### JUNE 30, 2008

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Nashville & Eastern Railroad Authority

We have audited the accompanying financial statements of the governmental activities and the major fund, of the Nashville & Eastern Railroad Authority as of and for the year ended June 30, 2008, which collectively comprise the Nashville & Eastern Railroad Authority's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the Nashville & Eastern Railroad Authority's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, and the major fund as of June 30, 2008, and the respective changes in financial position for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated March 29, 2009, on our consideration of the Nashville & Eastern Railroad Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

The management's discussion and analysis on pages 5 through 8 is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Nashville & Eastern Railroad Authority's basic financial statements. The schedule of salaries and fidelity bonds is presented for purposes of additional analysis and is not a required part of the basic financial statements. The accompanying schedule of expenditures of federal awards and state contract expenditures is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations and the Comptroller of the Treasury of the State of Tennessee Audit Manual and is not a required part of the basic financial statements of the Nashville & Eastern Railroad Authority. The schedule of expenditures of federal awards and state contract expenditures has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole. The schedule of salaries and fidelity bonds of principal officials on page 27 has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we express no opinion on it.

Sincerely,

Dempsey Vantuuse & Hollis PLLC Lebanon, Tennessee

March 29, 2009

#### Management's Discussion And Analysis

This section of the Nashville & Eastern Railroad Authority's (the Authority) audited financial statements presents our discussion and analysis of the Organization's financial performance during the fiscal year that ended on June 30, 2008. Please read it in conjunction with the financial statements, which follow this section.

#### Financial Highlights

- The Organization's net assets decreased \$505,030 over the course of this year's operations. The change in net assets is a 1.22% decrease from the fiscal year ended June 30, 2007.
- During the year, the Organization's expenses exceeded revenues by \$505,020 due primarily to interest payments on a USDA loan used for major rehabilitation from Algood to Monterey.
- The total cost of the Organization's expenditures increased 46.99% in the fiscal year ended June 30, 2008. The increase was mainly due to an increase in depreciation and interest payments made to USDA for a major rehab loan.
- Balances of cash decreased \$460,473(45.89%) during the fiscal year ended June 30, 2008. The decrease is primarily due to being up to date on accounts payable on rehabilitation projects that were underway and interest payment.
- The Authority's liabilities increased \$587,174 (172.17%) over the fiscal year ended June 30, 2008 due to draws on a USDA loan to improve the branch line between Monterey and Algood, Tennessee.

#### **Overview Of The Financial Statements**

This annual report consists of three parts – management's discussion and analysis (this section), the basic financial statements, and required supplementary information. The basic financial statements include two kinds of statements that present different views of the Nashville & Eastern Railroad Authority:

- The first two statements are government-wide financial statements that provide both long-term and short-term information about the Board's overall financial status.
- The remaining statements are fund financial statements that focus on individual parts of the government, reporting the Board's operations in more detail than the government-wide statements.

O The governmental funds statements tell how general government services were financed in the short term as well as what remains for future spending.

The financial statements also include notes that explain some of the information in the financial statements and provide more detailed data. The statements are followed by a section of required supplementary information that further explains and supports the information in the financial statements.

#### Government-wide Statements

The government wide statements report information about the Nashville & Eastern Railroad Authority as a whole using accounting methods similar to those used by private-sector companies. The statement of net assets includes all of the government's assets and liabilities. All of the current year's revenues and expenses are accounted for in the statement of activities regardless of when cash is received or paid. The two government-wide statements report the Board's net assets and how they have changed. Net assets — the difference between the Board's assets and liabilities — is one way to measure the Nashville & Eastern Railroad's financial health, or position.

- Over time, increases or decreases in the Authority's net assets are an indicator of whether its financial health is improving or deteriorating, respectively.
- To assess the overall health of the Authority you need to consider additional non-financial factors.

#### **Fund Financial Statements**

The fund financial statements provide more detailed information about the Authority's most significant funds – not the Authority as a whole. Funds are accounting devices that the Authority uses to keep track of specific sources of funding and spending for particular purposes.

- Some funds are required by State law and bond covenants.
- Other funds are established to control and manage money for particular purposes or to show that the government is properly using taxes.

The Nashville & Eastern Railroad Authority has only one kind of fund:

• Governmental funds – Most basic services are included in governmental funds, which focus on (1) how cash and other financial assets that can readily be converted to cash flow in and out and (2) the balances left at year-end that are available for spending. Consequently, the governmental funds statements provide a detailed short-term view that helps you determine whether there are more or fewer financial resources that can be spent in the near future to finance programs. Since the government-wide focus includes the long-term view, comparisons between these two perspectives may provide insight into the long-term impact of

short-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to the government wide statements to assist in understanding the differences between these two perspectives.

#### Financial Analysis Of The Organization As A Whole

**Net Assets.** The Organization's net assets decreased \$505,030 between fiscal years 2007 and 2008. In comparison, net assets for the fiscal year ended June 30, 2007 increased \$6,232,504 from the fiscal year ended June 30, 2006. Income from ongoing operations decreased \$1,238,322 during the fiscal year ended June 30, 2008 from the fiscal year ended June 30, 2007.

#### Nashville & Eastern Railroad Authority Net Assets June 30, 2008 and June 30, 2007

	<u>2008</u>		<u>2007</u>	% Change
Current and Other Assets	\$ 1,072,343	\$	1,121,853	(4.41)%
Capital Assets	50,409,320		48,247,664	4.48%
Total Assets	\$ 51,481,663	\$	49,195,270	4.65%
Current and Other Liabilities	\$ 10,677,951	\$	7,886,528	35.39%
Net Assets	, ,			
Invested In Capital Assets				
Net of Debt & Depreciation	\$ 40,905,621	\$	40,247,664	1.63%
Restricted Net Assets	\$ 14,000		16,145	(13.29)%
Unrestricted	\$ (115,909	)	1,044,933	(111.09)%
Total Liabilities & Net Assets	\$ 51,481,663	\$	49,195,270	. 4.65%

Net assets increased by \$505,020 during the fiscal year ended June 30, 2008.

Changes In Net Assets. The Authority's total revenues decreased \$1,238,322 during the fiscal year. The Authority's primary sources of revenue are appropriations from the Tennessee Department of Transportation for railroad improvements and a lease agreement between the Authority and railroad operator which requires the operator to pay 4% - 6% of gross revenues from freight hauled on the railroad back to the Authority as a lease fee. Revenues from the Department of Transportation decreased \$851,741. Revenues from the lease of the railroad increased \$46,884. The total cost of all programs increased by \$703,258 due mainly to increased depreciation and interest on a major rehabilitation loan for infrastructure improvements between Monterey and Algood, Tennessee.

#### Nashville & Eastern Railroad Authority Changes In Net Assets June 30, 2008 and June 30, 2007

	<u>2008</u>	<u>2007</u>	% Change
Total Operating Revenues	\$ 1,501,253	\$ 2,306,110	(34.90) %
Total Operating Expenses	2,199,999	1,496,741	46.99%
% Operating Income/(Deficit)	(698,746)	\$ 806,369	(186.65)%
Non-Operating Income	193,726	627,191	<u>(69.11)%</u>
Increase/(Decrease) In Net Assets	\$ (505,020)	\$ 1,436,560	(135.15)%

Capital Assets. As of June 30, 2008, the Organization had invested \$40,905,621 in capital assets net of related debt and accumulated depreciation. The principal capital asset of the Authority is the railroad itself which has been in the process of being upgraded since it was purchased by the Authority in 1986. The railroad received substantial improvements during the fiscal year ended June 30, 2008 from construction to upgrade the railroad from Algood to Monterey and normal improvements to the railroad, performed with funding from the Tennessee Department Of Transportation. These amounts represent a net increase (including additions and deductions) of \$3,870,427 over last year or an increase of 8.05% More detail about the Organization's capital assets is available in Note 6 to the financial statements.

The Organizations fiscal year 2009 capital budget projects approximately \$1,300,000 in capital expenditures funded by grants from the Transportation Equity Fund of the Tennessee Department of Transportation.

#### Contacting The Organization's Financial Management

This financial report is designed to provide the citizens, taxpayers, and customers of the Nashville & Eastern Railroad Authority information about the Organization's finances and to demonstrate the Organization's accountability for the money it receives. If you have questions about this report or need additional information, contact the Nashville & Eastern Railroad Authority at 206 South Maple Street, Lebanon, TN 37087.

GOVERNMENT-WIDE STATEMENTS

#### NASHVILLE & EASTERN RAILROAD AUTHORITY STATEMENT OF NET ASSETS JUNE 30, 2008

	Government	al Activities
ASSETS		
Cash and Cash Equivalents	\$	543,013
Cash - Restricted		14,000
Accounts Receivable		515,330
Total Current Assets		1,072,343
Property & Equipment		
(Net of Accumulated Depreciation)	<u> </u>	50,409,320
Total Assets	\$	51,481,663
LIABILITIES AND NET ASSETS		
Accounts Payable	\$	781,514
Accrued Interest		392,738
Current Portion of Long-Term Debt		226,512
Total Current Liabilities		1,400,764
Notes Payable		9,277,187
Total Liabilities		10,677,951
Net Assets		
Unrestricted		(115,909)
Restricted		14,000
Invested In Capital Assets,		
Net of Related Debt and Depreciation	,	40,905,621
Total Net Assets	<del> </del>	40,803,712
Total Liabilities and Net Assets	\$	51,481,663

## NASHVILLE & EASTERN RAILROAD AUTHORITY STATEMENT OF ACTIVITIES FOR THE FISCAL YEAR ENDED JUNE 30, 2008

	Net (Expense) Revenue	and Changes in Net Assets		\$ (605,593)	(75,084)	(80,677)
Program Revenues	Grants	and Contributions		, &9	1	•
	Charges For	Services		1,501,253	18,070	1,519,323
		Expenses		\$ 2,106,846	93,154	2,200,000
		Functions/Programs	Governmental Activities	Infrastructure Development	General & Administrative	

	172,776	2,881	175,657	(505,020)	41,308,732	\$ 40,803,712
General Revenues	Surplus Rail & Property Sales	Interest Income	Total General Revenues, Special Items, & Transfers	Change In Net Assets	Net Assets - Beginning of Year	Net Assets - End of Year

FUND STATEMENTS

#### NASHVILLE & EASTERN RAILROAD AUTHORITY BALANCE SHEET JUNE 30, 2008

#### **ASSETS**

Cash and Cash Equivalents         \$ 543,013           Cash - Restricted         14,000           Accounts Receivable - Other         515,330           Total Current Assets         \$ 1,072,343           Current Liabilities           Accounts Payable         \$ 781,514           Fund Balance           Unrestricted         276,829           Restricted         14,000           Total Fund Balance         290,829           Total Liabilities & Fund Balance         \$ 1,072,343           Total Fund Balance Per Fund Financial Statements         \$ 290,829           Reconciliation to the Statement of Net Assets:           Fixed assets are not included in the fund financial statements prepared on the modified accrual basis of accounting.         50,409,320
Accounts Receivable - Other 515,330  Total Current Assets \$ 1,072,343  LIABILITIES AND FUND BALANCE  Current Liabilities Accounts Payable \$ 781,514  Fund Balance Unrestricted 276,829 Restricted 14,000  Total Fund Balance 299,829  Total Liabilities & Fund Balance \$ 1,072,343  Total Fund Balance Per Fund Financial Statements \$ 290,829  Reconciliation to the Statement of Net Assets: Fixed assets are not included in the fund financial statements prepared on the
Total Current Assets \$ 1,072,343  LIABILITIES AND FUND BALANCE  Current Liabilities Accounts Payable \$ 781,514  Fund Balance Unrestricted \$ 276,829 Restricted \$ 14,000  Total Fund Balance \$ 290,829  Total Liabilities & Fund Balance \$ 1,072,343  Total Fund Balance Per Fund Financial Statements \$ 290,829  Reconciliation to the Statement of Net Assets: Fixed assets are not included in the fund financial statements prepared on the
LIABILITIES AND FUND BALANCE  Current Liabilities Accounts Payable \$ 781,514  Fund Balance Unrestricted \$ 276,829 Restricted \$ 14,000  Total Fund Balance \$ 290,829  Total Liabilities & Fund Balance \$ 1,072,343  Total Fund Balance Per Fund Financial Statements \$ 290,829  Reconciliation to the Statement of Net Assets: Fixed assets are not included in the fund financial statements prepared on the
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Fixed assets are not included in the fund financial statements prepared on the
financial statements prepared on the
modified accrual basis of accounting. 50,409,320
Accrued interest on bonds are not reported
in the current period and therefore are not
reported in the fund financial statements. (392,738)
Long term debt is not included in the fund
financial statements prepared on the modified
accrual basis of accounting (9,503,699)
Net Assets \$ 40,803,712

#### NASHVILLE & EASTERN RAILROAD AUTHORITY STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE FOR THE YEAR ENDED JUNE 30, 2008

	Υŧ	ar to Date
Revenues	Φ.	1 201 204
State of Tennessee	\$	1,281,284
Nashville & Eastern Rail Corp.		219,969
Other Income		190,845 2,881
Interest Income		2,001
Total Revenues		1,694,979
Expenditures		2 920 402
Rail Rehabilitation		3,870,427
Audit		4,500
Legal Services		14,772
Administration		27,565 7,316
Other Expense		•
Principal Payments On Loans		198,548 179,585
Interest Expense		39,000
Managing Director Fees		39,000
Total Expenditures		4,341,713
Excess of Expenditures Over Revenues		(2,646,734)
Other Financing Sources		
Loan Proceeds		2,629,300
Excess of Revenues and Other Sources		
Over (Under) Expenditures and Other Uses		(17,434)
Fund Balance - Beginning of Year		308,263
P 1D 1 P 1 637		
Fund Balance - End of Year	\$	290,829
Fund Balance - End of Year	\$	290,829
Net Change in Fund Balances - Total Governmental Funds	\$	290,829 (17,434)
Net Change in Fund Balances - Total Governmental Funds  Purchases of fixed assets are an expenditure in the governmental		
Net Change in Fund Balances - Total Governmental Funds  Purchases of fixed assets are an expenditure in the governmental funds, but are increases in property and equipment on the		(17,434)
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#### **NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### A. Reporting Entity

The financial statements present the accounts and operations of the Nashville & Eastern Railroad Authority. The Nashville and Eastern Railroad Authority was created according to an act of the Tennessee Legislature in 1983 to purchase from Seaboard System Railroad, Inc., the property, track, and roadbed along approximately 130 miles in Davidson, Wilson, Smith and Putnam Counties. The business of the Nashville and Eastern Railroad Authority is conducted by a board of directors whose members are appointed by the governing bodies of the cities and counties of service. The Authority's primary revenue source is rehabilitation contracts with the Tennessee Department of Transportation.

#### B. Government-Wide and Fund Financial Statements

The government-wide financial statements include the statement of net assets and the statement of activities. These statements report financial information for the Nashville & Eastern Railroad Authority as a whole. Individual funds are not displayed in the government-wide financial statements and the Organization has only governmental activities supported by government allocations.

The statement of activities reports the expenses of a given function offset by program revenues directly connected with the functional program. A function is an assembly of similar activities and may include portions of a fund or summarize more than one fund to capture the expenses and program revenues associated with a distinct functional activity. Program revenues include: (1) charges for services which report fees, fines and forfeitures, and other charges to users of the Board's services; (2) operating grants and contributions which finance annual operating activities including restricted investment income; (3) capital grants and contributions which fund the acquisition, construction, or rehabilitation of capital assets and include fees to developers. Other revenue sources not properly included with program revenues are reported as general revenues.

Fund Financial Statements

Fund financial statements are provided for the governmental fund.

#### C. <u>Measurement Focus, Basis of Accounting, and Financial Statement Presentation</u>

The financial statements of the Nashville & Eastern Railroad Authority are prepared in accordance with generally accepted accounting principles (GAAP).

The government-wide statements report using the economic resources measurement focus and the accrual basis of accounting generally including the reclassification or elimination of internal activity (between or within funds). Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

Governmental fund financial statements report using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized when they are both measurable and available. Available means collectible within the current period or soon enough thereafter to pay current liabilities. The Nashville & Eastern Railroad Authority considers revenues to be available if they are collected within 60 days of the end of the fiscal year. Expenditures are recorded when the related fund liability is incurred.

#### D. Fund Types and Major Funds

The Nashville & Eastern Railroad Authority reports the following major governmental fund:

**General Fund** — The General Fund is the general operating fund of the Organization. It is used to account for all financial resources except those required to be accounted for in another fund.

#### E. Other Significant Policies

Bad Debt - The Nashville & Eastern Railroad Authority has recorded no provision for bad debts as all accounts receivable are considered fully collectible.

#### NOTE 2 – CASH AND CASH EQUIVALENTS

At June 30, 2008 the bank balance of cash and cash equivalents is \$557,013. The bank balances were entirely secured by FDIC insurance or collateralized through the State of Tennessee Bank Collateral Pool.

#### **NOTE 3 – RISK MANAGEMENT**

The Authority is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; and natural disasters. The Authority has secured fidelity bonds on the officers as disclosed in the accompanying schedule. The lease agreement with Nashville and Eastern Railroad Corporation specified that the Corporation "...shall maintain insurance...in such amounts and covering such risks as is customarily carried by companies engaged in similar...businesses... and cause the Authority to be protected as an additional named insured." At year-end, there was no pending or threatened litigation according to the Authority's legal counsel. There have been no significant reductions in insurance coverage by the Authority. Settlement amounts have not exceeded insurance coverage for the current year or the three prior years.

#### **NOTE 4 – LEASES**

The Authority originally entered into a ten-year lease, dated August 28, 1986, with Nashville and Eastern Railroad Corporation to operate the line. Under the terms of the lease, the Authority is required to rehabilitate the line. After this rehabilitation, the operator will provide appropriate maintenance of the line. Currently, quarterly lease payments of 4% of the gross freight revenues on the first \$3,000,000; 5% between \$3,000,000 and \$4,000,000; and 6% of operating revenues over 4,000,000 are due. For commuter rail service, the Authority receives 10% of the gross commuter rail track usage or other passenger mileage fees. Finally, the Nashville and Eastern Railroad Corporation pays \$1,250 per month for the use of its maintenance facility in Lebanon to the Authority beginning in January 2005. This lease agreement has been renewed through the year 2053 in order to comply with the need to provide the long-term capabilities involved in the proposed commuter rail program between Lebanon and Nashville, Tennessee. Revenues from the lease totaled \$219,969 for the year ended June 30, 2008.

#### NOTE 5 – CONTRACTS & GRANTS

FEDERAL RAILROAD ADMINISTRATION (F.R.A.) – The FRA grant is an agreement between the State of Tennessee, acting through its Department of Transportation and the Authority. Funds provided from FRA grants are to be used for further rehabilitation work along the branchline. The payments create a contingent interest in the branchline for the State of Tennessee. If the Authority sells, abandons, or disposes of the branchline, they shall repay to the State the federal share as determined in accordance with attachment N to OMB Circular No. A102. The Authority received no federal funds for the year ended June 30, 2008.

TENNESSEE DEPARTMENT OF TRANSPORTATION - The Tennessee Department of Transportation (T.D.O.T.) has contracted with the Authority to provide funds to purchase, rehabilitate, and maintain the line. In the event of disposition of the branchline the Authority shall return to the State a portion of the sales price or the appraised value, whichever is applicable, which is in proportion to the State's prorata share of the total purchase price plus the total rehabilitation expenditures prior to the date of the sales.

#### **NOTE 6 – FIXED ASSETS**

In the government wide financial statements, fixed assets are recorded at cost and depreciated over their estimated useful lives. Office equipment is generally depreciated over 5 years, furniture and fixtures over 7 years, leasehold improvements over 30 years, and improvements to the railroad over 40 years using the straight line method.

A summary of fixed assets for the fiscal year ended June 30, 2008 is presented below:

	Balance July 1, 2007		Additions (Deductions)		Ju	Balance ine 30, 2008
Nondepreciable Assets						
Land	\$	475,306	\$	1,000	\$	476,306
Monterey Project - In Process		6,398,963		(6,398,963)		0
Total Nondepreciable Assets		6,874,269		(6,397,963)		476,306
Depreciable Assets						
Buildings		643,197		15,325		658,522
Branchline and Right of Way		2,168,227		-		2,168,227
Rail Rehabilitation		48,285,235		10,253,065		58,538,300
	\$	57,970,928	\$	3,870,427	\$	61,841,355
Accumula	ited I	Depreciation by	Majo	r Asset Class		
Buildings	\$	191,541	\$	17,206	\$	208,747
Branchline and Right of Way		1,274,070		54,206		1,328,276
Rail Rehabilitation		8,431,901		1,463,111		9,895,012
	\$	9,897,512	\$	1,534,523	\$	11,432,035
Property & Equipment Net of A	_\$_	50,409,320				

Depreciation expense for the fiscal year ended June 30, 2008 was \$1,534,523.

#### NOTE 7 – COMMUTER RAIL

The Regional Transportation Authority was approved by the U.S. House of Representatives for a grant from the Federal Transit Administration to cover 80% of the cost of construction of the first leg of a commuter rail system which would link the cities of Nashville, Mt. Juliet, Lebanon, Gallatin, Hendersonville, Lavergne, Smyrna, Murfreesboro, Franklin, and Kingston Springs. Construction on the commuter rail project to bring the railroad up to FRA Class III Safety Standards and link the cities of Lebanon, Mt. Juliet and Nashville began during the fiscal year ended June 30, 2005. The Authority has agreed to fund up to 2.5 million (10%) of the cost of this upgrade and established a line of credit with First Tennessee Bank in that amount in order to assist with the commuter rail project. Nashville and other local governments will share in the remaining 10% of the cost of the project.

Construction on the commuter rail project was completed during the fiscal year ended June 30, 2007. Those improvements have been capitalized in the government wide financial statements of the Nashville & Eastern Railroad Authority and are being depreciated over an estimated useful life of 40 years.

The commuter rail system comes as an improvement to the Authority's already existing railroad assets. Commuter rail could significantly increase the amount of funds received by NERA from their share of operating revenues of the railroad under the lease described in Note 4.

#### **NOTE 8 - RESTRICTIONS**

The Authority's cash balance is subject to a reserve restriction requiring that 10% of the average positive collected balance is to be maintained in the account. At June 30, 2008, the reserve requirement totaled \$14,000. Accordingly, this amount has been presented in the financial statements as restricted cash.

#### NOTE 9 - BUDGET TO ACTUAL

Only general budget information is available. Each year the rehabilitation, maintenance, and expansion of the branchline is contracted between the Tennessee Department of Transportation, the Nashville and Eastern Railroad Authority, and the Nashville and Eastern Railroad Corporation. However, there is a three-year window in which the work specified in the contract must be completed or the funding for that project will lapse. The Authority uses the contract amounts to monitor actual results with the amounts budgeted for the individual contracts. However, there is no budget prepared for each individual fiscal year.

#### **NOTE 10 – NOTES PAYABLE**

As mentioned in note 7, the Nashville & Eastern Railroad Authority established a line of credit with First Tennessee Bank in the amount of \$2.5 million to fund 10% of the cost of the first stage of the commuter rail program. At June 30, 2008, the Authority had an outstanding balance of \$1,809,899 on that line which was used to fund the commuter rail costs. The outstanding balance will be amortized on a 16 year schedule at 5.95% interest with annual payments of \$250,000 being due beginning June 1, 2006 through June 1, 2021. Principal maturities over the life of the loan are scheduled as follows:

	<u>Principal</u>	<u>Interest</u>
2009	\$ 139,325	\$ 110,675
2010	147,845	102,155
2011	156,886	93,114
2012	166,479	83,521
2013	176,659	73,341
2014 - 2018	1,022,705	<u>190,832</u>
	\$ <u>1,809,899</u>	\$ <u>653,638</u>

The Nashville & Eastern Railroad Authority made one payment during the fiscal year ended June 30, 2008.

In September of 2006, the Nashville & Eastern Railroad Authority was approved for a \$7,202,000 loan from the United States Department of Agriculture to make the necessary improvements to the branch line between the cities of Algood and Monterey. During the fiscal year ended June 30, 2008, the Authority drew \$2,629,300 on this loan to rehabilitate the railroad between Algood and Monterey, Tennessee bringing the outstanding balance on the loan to \$7,693,800 at June 30, 2008. The loan accrues interest at 4.125% per annum and is secured by the improvements being made to the railroad. No principal or interest payments are due on the loan until the project is complete. The project was substantially completed in 2008. Beginning in December of 2008, annual payments of principal and interest in the amount of \$404,894 will be due through March of 2045. A schedule of principal and interest payments to maturity on this loan is presented below.

#### NOTE 10 - NOTES PAYABLE (CONTINUED)

March	Principal	Interest
2009	\$ 87,187	\$ 317,708
2010	90,783	314,111
2011	94,528	310,366
2012	98,427	306,467
2013	102,487	302,407
2014 - 2018	579,448	1,445,023
2019 - 2023	709,233	1,315,237
2024 - 2028	868,091	1,156,381
2029 - 2033	1,062,527	961,944
2034 - 2038	1,300,513	723,957
2039 - 2043	1,591,804	432,666
2044 - 2046	<u>1,116,972</u>	93,211
	\$ 7,702,000	\$ 7,679,478

INTERNAL CONTROL AND COMPLIANCE SECTION

Certified Public Accountants & Consultants

Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Required By Government Auditing Standards

To the Board of Directors Nashville & Eastern Railroad Authority Lebanon, Tennessee

We have audited the financial statements of the governmental activities and major fund of the Nashville & Eastern Railroad Authority, as of and for the year ended June 30, 2008, which collectively comprise the Nashville & Eastern Railroad Authority's basic financial statements and have issued our report thereon dated March 29, 2009. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

#### Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Authority's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Nashville & Eastern Railroad Authority's internal control over financial reporting. Accordingly, we do no express an opinion on the effectiveness of the Nashville & Eastern Railroad Authority's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatement on a timely basis. A significant deficiency is a control deficiency, or a combination of control deficiencies, that adversely affects the Nashville & Eastern Railroad Authority's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the Nashville & Eastern Railroad Authority's financial statements that is more than inconsequential will not be prevented or detected by the Nashville & Eastern Railroad Authority's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the Nashville & Eastern Railroad Authority's internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did identify the following deficiency in internal control over financial reporting that we consider to be a material weakness, as defined above.

The Nashville & Eastern Railroad Authority does not have personnel with the training and experience to prepare financial statements in accordance with generally accepted accounting principles.

#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Authority's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under <u>Government Auditing Standards</u>.

This report is intended solely for the information and use of management, the board of directors, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Dempsey Vantrease & Mollis PLC
Lebanon, Tennessee

March 29, 2009

SUPPLEMENTARY SCHEDULES

## Schedule of Expenditures of Federal Awards Nashville Eastern Railroad Authority And State Contract Expenditures June 30, 2008

Balance June 30, 2008					216,591		•		3,943	140,666		\$ 361,200			
Expenditures	\$ 920	2,294	71,572	32,830	735,390	13,526	29,086	255,000	ı	140,666	2,629,300	\$ 3,910,584			
Receipts	\$ 920	2,294	71,572	32,830	518,799	13,526	29,086	255,000	,	f	2,629,300	\$ 3,553,327	(2,629,300)	(3,943)	\$ 1,281,284
Balance July 1, 2007	1	ı	ı	•	•	ı	ı	ı	3,943	1	•	\$ 3,943			
Grantor Agency	TN Dept of Transportation \$	TN Dept of Transportation	US Dept of Agriculture		r manciai statements 1.766	ceivable Receivable	ancial Statements								
Number	Cont. # Z05025848	Cont. # Z05025866	Cont. # Z07033875	Cont. # Z07033893	Cont. # Z07033916	Cont. # Z08020876	Cont. # Z08020894	Cont. # Z08020903	Cont. # Z04019844	Cont. # Z08020920	CFDA# 10.766	Danamatication to Dund Cinemaist Statements	USDA Loan CFDA# 10.766	Prior Year Accounts Receivable Current Year Accounts Receivable	Revenues Per Fund Financial Statements

# Note A - Basis of Accounting

The accompanying schedule of expenditures of federal awards and expenditures of state contracts includes the federal grant and state contract activity of the Nashville & Eastern Railroad Authority and is presented on the accrual basis of accounting. The information in Non-Profit Organizations and The Audit Manual for the State of Tennessee. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements. this schedule is presented in accordance with the requirements of OMB Circular A-133, Audits of States, Local Governments, and

#### NASHVILLE & EASTERN RAILROAD AUTHORITY SCHEDULE OF SALARIES AND FIDELITY BONDS OF PRINCIPAL OFFICIALS (UNAUDITED) JUNE 30, 2008

Official	Title	Annual Salary	Bond
Mike Jennings	Chairman	0	200,000
Eldon Leslie	Vice-Chairman	0	200,000
Henry Schumpf	Treasurer	0	200,000
Jerry Futrell	Secretary	0	200,000
Val Kelley	Managing Director	0	200,000

### REPORT ON COMPLIANCE WITH REQUIREMENTS APPLICABLE TO EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

To the Board of Directors
Nashville & Eastern Railroad Authority

#### Compliance

We have audited the compliance of the Nashville & Eastern Railroad Authority, with the types of compliance requirements described in the U. S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement that are applicable to its major federal program for the year ended June 30, 2008. The Nashville & Eastern Railroad Authority's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to each of its major federal programs is the responsibility of the Nashville & Eastern Railroad Authority's management. Our responsibility is to express an opinion on the Nashville & Eastern Railroad Authority's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Nashville & Eastern Railroad Authority's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on the Nashville & Eastern Railroad Authority's compliance with those requirements.

In our opinion, the Nashville & Eastern Railroad Authority, complied, in all material respects, with the requirements referred to above that are applicable to each of its major federal programs for the year ended June 30, 2008. The results of our auditing procedures disclosed no instances of noncompliance with those requirements, which are required to be reported in accordance with OMB Circular A-133.

#### Internal Control Over Compliance

The management of the Nashville & Eastern Railroad Authority, is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audit, we considered the Nashville & Eastern Railroad Authority's internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Nashville & Eastern Railroad Authority's internal control over compliance.

Our consideration of the internal control over compliance was for the limited purpose described in the preceding paragraph and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses as defined below. However, as discussed below, we identified certain deficiencies in internal control over compliance that we consider to be significant deficiencies.

A control deficiency in an entity's internal control over compliance exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect noncompliance with a type of compliance requirement of a federal program on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to administer a federal program such that there is more than a remote likelihood that noncompliance with a type of compliance requirement of a federal program that is more than inconsequential will not be prevented or detected by the entity's internal control. We consider the deficiency in internal control over compliance described in the accompanying schedule of findings and questioned costs as item #2 to be a significant deficiency.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that material noncompliance with a type of compliance requirement of a federal program will not be prevented or detected by the entity's internal control. We do not consider any of the significant deficiencies described in the accompanying schedule of findings and questioned costs to be material weaknesses.

The Nashville & Eastern Railroad Authority's response to the findings identified in our audit are described in the accompanying schedule of findings and questioned costs. We did not audit the Nashville & Eastern Railroad Authority's response and, accordingly, we express no opinion on it.

This report is intended solely for the information and use of the audit committee, management, City Council, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Dempay Vanticus & Falls Puc Lebanon, Tennessee March 29, 2009

#### NASHVILLE & EASTERN RAILROAD AUTHORITY SCHEDULE OF FINDINGS AND QUESTIONED COSTS Year Ended June 30, 2008

#### Section I - Summary of Auditor's Results

Audit qualified as low-risk auditee?

Financial Statements Type of auditor's report issued:		Unqualified
Internal control over financial report	ting:	
Material weakness(es) identified?		X yesno
Reportable condition(s) identified not considered to be material wea	ıknesses?	_yes X none reported
Noncompliance material to financia	l statements	
noted?		_yes X no
Federal Awards		
Internal Control over major program	ns:	V
Material weakness(es) identified?		X yesno
Reportable condition(s) identified not considered to be material wea	iknesses?	_yes X none reported
Type of auditor's report issued on co	ompliance	
for major programs:		<u>Unqualified</u>
Any audit findings disclosed that are	e required	
to be reported in accordance with		N.
Circular A-133, Section .510(a)?		X yes no
Identification of major programs:		
CFDA Number(s)	Name of Federal	Program or Cluster
10.766	Department of Agricult	ure – Community Facilities Loans & Grants
Dollar threshold used to distinguish		
between Type A and Type B progr	rams:	\$300,000

\_\_\_yes X\_no

#### NASHVILLE & EASTERN RAILROAD AUTHORITY SCHEDULE OF FINDINGS AND QUESTIONED COSTS Year Ended June 30, 2008

#### **Section II - Financial Statement Findings**

#1 – The entity does not have an individual with the background and suitable skills to produce financial statements in accordance with generally accepted accounting principles. Books are kept internally on the cash basis which is reconcilable to generally accepted accounting principles.

#### Managements Response

Our funding does not allow us to hire an employee with the ability to produce financial statements in accordance with generally accepted accounting principles. While we do have people who are knowledgeable of basic accounting principles, it is of more value to us to have people who are trained in construction and railroad operations.